

KARAKONTIS APOLLON

INTERNATIONAL & EUROPEAN POLICY & BUSINESS CONSULTANT

CONTACT INFO



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Parou 3 Saronida, Greece

TECHNICAL SKILLS

Hospitality Operations: Managing luxury hotel guest experiences

Maritime Services: Advisory in shipping and port operations

Strategic Networking: Creating high-value industry partnerships

Client Relationship Management: Personalized service and trust building

Business Development: Expanding services and market opportunities

Cross-Cultural Communication: Effective collaboration across cultures

SOFT SKILLS

Strategic Thinking: Long-term vision and planning mindset

Leadership: Inspiring, guiding, and motivating teams

Discretion & Trust: Handling affairs with confidentiality

Effective Communication: Clear, persuasive, and engaging messaging

Problem Solving: Delivering innovative, practical solutions

EDUCATION

University of Western Macedonia

- Integrated Master's Degree in Electrical and Computer Engineering - 2019-2025 | Good (240 ECTS) - 6.46**

LANGUAGES

English - Limited Working Proficiency

Greek - Native

PROFILE

With a background in International and European Economic Affairs, I have developed a professional identity that bridges the worlds of hospitality and maritime services. My early career experience in the hotel industry enhanced my communication, organizational, and client-facing skills, while my academic foundation cultivated a strategic mindset and international perspective. I am driven by a passion for connecting people, fostering partnerships, and delivering high-value solutions with discretion and trust.

During my time at Sailors' Home, I undertook an immersive traineeship that, while unpaid, proved invaluable in terms of knowledge and industry exposure. Supporting seafarers with documentation, licenses, certifications, and maritime education requirements, I developed a solid understanding of the administrative and regulatory side of the shipping sector. This experience equipped me with practical insights into maritime compliance, client service, and the bureaucratic procedures that shape the daily reality of professionals in the industry.

Motivated by the synergy between hospitality and maritime, I founded Nausis M&H Services, where I serve as Operations & Business Development Officer. The company acts as a strategic connector, providing consultancy and tailored solutions for luxury hotels, maritime enterprises, and high-level executives. With an exclusive partner network and a philosophy rooted in discretion, innovation, and personalization, Nausis M&H Services is dedicated to redefining standards of excellence in hospitality and marine consulting on an international scale.

PROFESSIONAL EXPERIENCE

Founder & Operations & Business Development Officer | Nausis M&H Services | 2025 – Present

- Founded a boutique consulting firm bridging hospitality and maritime sectors.
- Lead operations and business development, expanding partnerships and client portfolio.
- Provide strategic guidance, bespoke solutions, and exclusive networking opportunities.

Operations Trainee | Sailor's Home – Maritime Industry Hub | 2024 – 2025

- Assisted seafarers with documentation processes, including seaman's books, licenses, and certifications.
- Gained practical knowledge of maritime administration, compliance, and international regulations.
- Strengthened industry insights by bridging client needs with bureaucratic procedures and maritime education requirements.

Military Service | Hellenic Army – Postal Services | 2023 – 2024

- Ensured reliable postal and logistics operations within the armed forces.
- Developed discipline, responsibility, and precision under demanding conditions.
- Enhanced adaptability and teamwork in a structured environment.

Public Relations | Hotel Vincci EverEden, Athens | 2023

- Managed guest relations and PR initiatives in a four-star hospitality setting.
- Delivered personalized and discreet service, elevating guest satisfaction.
- Supported event organization and strengthened communication with international clientele.